SIOE 2016 Sessions

Session 1-1

Exit, Voice and Political Change: Evidence from Swedish Mass Migration to the United States

<u>Mounir Karadja</u> (IIES, Stockholm University) Erik Prawitz (IIES, Stockholm University)

Emigration As a Pacifying Force? <u>Veronica Preotu</u> (University of Geneva)

Mass Refugee Inflow and Human Capital Investments: Evidence from Greek Refugees in Greece Seyhun Orcan Sakalli (University of Lausanne) Elie Murard (IZA)

Session 1-2

Big Data in the Lab – How Do Consumers Fare when Predictive Algorithms Work Against Them? Sebastian Dengler (Tilburg University)

Competition and Welfare Consequences of Information Aggregators <u>Amedeo Piolatto</u> (Barcelona Economics Institute)

Competing with Big Data <u>Jens Prüfer</u> (Tilburg University) *Christoph Schottmüller* (University of Copenhagen)

Session 1-3

To Plea or Not to Plea: Evidence from North Carolina <u>David S. Abrams</u> (University of Pennsylvania) **Ryan Fackler** (University of Pennsylvania)

The Effect of Police on Crime: Evidence from 10,000 Discontinuities <u>Jordi Blanes i Vidal</u> (London School of Economics) **Giovanni Mastrobuoni** (University of Essex)

Transactions Costs in the Underground Gun Market <u>Philip Cook</u> (Duke University) Jens Ludwig (University of Chicago)

Session 1-4

What Undermines Market Discipline in Russian Regions: Regionalism or Trust to Local Authorities? Koen Schoors (Ghent University) <u>Maria Semenova</u> (CInSt, HSE, Moscow) Andrey Zubanov (University of Wisconsin Madison)

A Positive Theory of the Predatory State <u>Mehrdad Vahabi</u> (University Paris 8) **Private and Public Firms in the Shadow of Coercive Power** <u>Gani Aldashev</u> (ECARES, ULB) Giorgio Zanarone (CUNEF)

Session 1-5

Difference of Civicness and Relative Efficiency of the Public and Private Sectors for Public Service Delivery: Self-selection and Sorting Laure Athias (University of Lausanne) Pascal Wicht (University of Lausanne)

Voting and Contributing when the Group is Watching **Emeric Henry** (Sciences Po) <u>Charles Louis-Sidois</u> (Sciences Po)

Social Network, Gift Exchanging and Inequality in China <u>Fanghua Li</u> (University of California, Los Angeles) **Yuan Tian** (University of California, Los Angeles)

Session 1-6

Incentives and Ratcheting in a Multiproduct Firm: A Field Experiment <u>Francisco Brahm</u> (University of Cambridge) Joaquin Poblete (Catholic University of Chile)

The Strategic Use of Early Bird Discounts for Dealers <u>Desmond Lo</u> (Santa Clara University) **Stephen Salant** (University of Maryland & University of Michigan)

The Trade-Off between Risk and Royalties in Franchise Contracting <u>Muriel Fadairo</u> (GATE L-SE, UMR CNRS 5824) **Cintya Lanchimba** (National Polytechnic School, Quito, Ecuador) **Josef Windsperger** (University of Vienna, Austria)

Session 1-7

Employee Representation Legislations and Innovation: Evidence from Manufacturing Sectors Filippo Belloc (University of Chieti-Pescara)

Employee Representation and Flexible Working Time: Identification Through a Sizecontingent European Directive <u>Gabriel Burdin</u> (Leeds University Business School & IZA) Virginie Pérotin (Leeds University Business School)

Litigants' Strategies in Elected Courts: Evidence from French Labor Court <u>Claudine Desrieux</u> (University Paris 2) **Romain Espinosa** (University Paris 2)

Session 1-8

Growing Up Without Finance James R. Brown (Iowa State University) J. Anthony Cookson (University of Colorado-Boulder) Rawley Heimer (Federal Reserve Bank of Cleveland)

Current Institutional Determinants of Financial System Depth and Breadth in Africa: Similar or Different?

<u>Chukwunonye O. Emenalo</u> (Lagos Business School, Pan-Atlantic University) Francesca Gagliardi (Hertfordshire Business School, U of Hertfordshire) Geoffrey M. Hodgson (Hertfordshire Business School, U of Hertfordshire)

Political Economy of Pension Reform: An Empirical Investigation <u>Rok Spruk</u> (Utrecht University) Miroslav Verbic (University of Ljubljana - Laibach)

Session 1-9

Institutional and Organizational Analysis: Concepts and Applications Eric Alston (Comparative Constitutions Project) Lee J. Alston (Indiana University) Bernardo Mueller (University of Brasilia) Tomas Nonnenmacher (Allegheny College)

When Order Affects Performance: Institutional Sequencing, Cultural Sway, and Behavioral Path Dependence Jenna Bednar (University of Michigan) Scott E Page (University of Michigan)

Why All Policy Analysis Needs Institutional Economics, and Why This Economics Needs Behavioral and Evolutionary-Developmental Extensions <u>Pavel Pelikan (</u>University of Economics, Prague)

Session 1-10

Frictions and Competitive Positioning: How Transaction Costs Influence Bargaining and Market Power Christian Geisler Asmussen (Copenhagen Business School) Kirsten Foss (Norwegian School of Economics) Nicolai J. Foss (Copenhagen Business School) <u>Peter G. Klein</u> (Baylor University)

A Formal Haggling Theory of Firm Boundaries: A Tradeoff Between Bargaining Costs and Too Much Intervention Yusuke Mori (Tokyo International University)

Contractual Adaptation and the Evolutionary Perspective of Contracting Strategy

Bertrand Quelin (HEC Paris)

Session 1-11

The Determinants of Cross-Border Corruption <u>Laarni Escresa</u> (School of Economics, University of the Philippines) Lucio Picci (Department of Economics, University of Bologna)

Elections and Embezzlement <u>Malte Lierl</u> (Yale University) Disguised Contributions to Political Campaigns: the Long Shadow of Corporate-linked Spending Adam Fremeth (University of Western Ontario) Brian Richter (University of Texas at Austin) Brandon Schaufele (University of Western Ontario)

Session 2-1

One Team, One Nation: Football, Ethnic Identity, and Conflict in Africa <u>Ruben Durante</u> (Sciences Po) **Emilio Depetris Chauvín** (Universidad Católica de Chile)

Preparing for Genocide: Community Meetings in Rwanda Evelina Bonnier (SSE) Jonas Poulsen (Harvard University) <u>Thorsten Rogall</u> (UBC) Miri Stryjan (IIES)

Ethnic Politics and Job Performance in the Kenyan Police <u>Oliver Vanden Eynde</u> (Paris School of Economics)

Session 2-2

Relational Contracts and Social Comparison Costs in Organizations Oscar F Contreras (CUNEF) **Giorgio Zanarone** (CUNEF)

Optimal Contracting with Subjective Evaluation: The Effects of Timing, Malfeasance and Guile <u>W Bentley MacLeod</u> (Columbia University) Teck Yong Tan (Columbia University)

Session 2-3

Managing Export Complexity: the Role of Service Outsourcing Giuseppe Berlingieri (ESSEC, OECD, CEP)

The Impact of Contract Enforcement Costs on Outsourcing and Aggregate Productivity Johannes Boehm (Sciences Po)

Relational Contracts and Supplier Turnover in the Global Economy Fabrice Defever (University of Nottingham) Christian Fischer (University of Düsseldorf) Jens Südekum (University of Düsseldorf)

Session 2-4

Labor Scarcity, Land Tenure, and Historical Legacy: Evidence from Mexico Emily A. Sellars (University of Chicago) Jennifer Alix-Garcia (University of Wisconsin, Madison)

Cultural Persistence? Evidence from an Administrative Reform on Borders of Southern Italy

Adele Grompone (Banca d'Italia) Luca Sessa (Banca d'Italia)

Development, Segregation and Nationalism Marvin Suesse (New York University - Abu Dhabi) Nikolaus Wolf (Humboldt University of Berlin)

Session 2-5

Financial Constraints, Investment, and Relational Contracts <u>Daniel Barron</u> (Northwestern) Jin Li (Northwestern)

Size Matters - "Over"investments in a Relational Contracting Setting <u>Florian Englmaier</u> (LMU Munich) Matthias Fahn (LMU Munich)

Capital Structure Choice and the Cost of Enforcing Contracts - Theory and Evidence <u>Matthias Fahn</u> (University of Munich) Valeria Merlo (University of Tuebingen) Wamser Georg (University of Tuebingen)

Session 2-6

Violence and the Geographic Concentration of Political Power Jordan Adamson (Clemson University)

Moving from Conflict to Post-conflict: Changes in the Organization of Production and Distribution in Rural Colombia

<u>Clemente Forero-Pineda</u> (Universidad de los Andes School of Management) Luz Elena Orozco (Universidad de los Andes School of Management) Eduardo Wills (Universidad de los Andes School of Management) Manuel Moscoso (Departamento Nacional de Planeación Colombia)

Group Violence, Ethnic Diversity and Citizen Participation: Evidence from Indonesia Christophe Muller (Aix-Marseille University) Marc Vothknecht (European Commission)

Session 2-7

A Theory of Sequential Innovation <u>Christopher Buccafusco</u> (Cardozo Law School) Stefan Bechtold (ETH Zurich) Christopher Sprigman (NYU Law School)

Self-regulation of Degree of Openness in Cumulative Innovation Salavat Gabdrakhmanov (CEFIR, Moscow)

Modeling Production in the Creative Commons <u>Massimiliano Gambardella</u> (M5S, Legislative Office, Chamber of Deputy (Italy)) Matthijs den Besten (Montpellier Business School)

Session 2-8

Do Policies Affect Preferences? Evidence from Random Variation in Abortion Jurisprudence Daniel Chen (Toulouse) <u>Vardges Levonyan</u> (ETH Zurich) Susan Yeh (George Mason University)

Lotteries As a Mean of Financing Public Goods Daniil Shvets (Queen Mary University of London)

Changing Social Norms <u>Zaki Wahhaj</u> (University of Kent)

Session 2-9

Delaware's Profits Minor Myers (Brooklyn Law School)

Equity-Based Governance Structures: Private Constitutions for Private Orders Claude Ménard (Centre d'économie de la Sorbonne) <u>Emmanuel Raynaud</u> (INRA SADAPT)

The Private Ordering Solution to Multiforum Shareholder Litigation <u>Roberta Romano</u> (Yale Law School) **Sarath Sanga** (University of California, Berkeley Law School)

Session 2-10

Public Law Enforcers and Political Competition Eric Langlais (EconomiX CNRS University Paris Ouest Nanterre) Marie Obidzinski (Université Paris II, CRED)

The Political Economy of Rule of Law Enforcement: Interdependence Between Political and Economic Choices Under Imperfect Information <u>Randolph Bruno</u> (University College London)

Session 2-11

Social Preferences or Sacred Values? Theory and Evidence of Deontological Motivations <u>Daniel L. Chen</u> (The Institute for Advanced Study in Toulouse/TSE) Martin Schonger (ETH Zurich)

Pervasive Spurious Normativity, Or: The Case for Lots of Silly Rules <u>Gillian K. Hadfield</u> (University of Southern California) **Dylan Hadfield-Menell** (University of California, Berkeley)

Constructed Preferences, Consumer Welfare, and Antitrust Law Avishalom Tor (Notre Dame Law School)

Session 3-1

Politics 2.0: The Multifaceted Effect of Broadband Internet on Political Participation <u>Ruben Durante</u> (Sciences Po) Filipe Campante (Harvard Kennedy School) Francesco Sobbrio (LUISS) Social Media and Protest Participation: Evidence from Russia Ruben Enikolopov (Barcelona IPEG, UPF, BGSE, NES) Alexey Makarin (Northwestern University) Maria Petrova (Barcelona IPEG, UPF, BGSE, NES)

The Political Economy of Social Media in China **Bei Qin** (University of Hong Kong) <u>David Strömberg</u> (IIES, Stockholm university) **Yanhui Wu** (University of Southern California)

The Impact of Social Media Use on Voter Knowledge and Behavior in the 2015 UK Election: Evidence from a Panel Survey Kevin Munger (NYU - SMaPP Lab) Patrick Egan (NYU) Jonathan Nagler (NYU - SMaPP Lab) Jonathan Ronen (Berlin Institite for Medical Systems Biology) Joshua Tucker (NYU - SMaPP Lab)

Session 3-2

Foreign Bank Entry and Entrepreneurship <u>Thorsten Beck</u> (Cass Business School) Laura Alfaro (Harvard Business School) Charles Calomiris (Columbia Business School)

Show Me Yours and I'll Show You Mine: Sharing Borrower Information in a Competitive Credit Market Jaap Bos (Maastricht University) Ralph De Haas (EBRD) Matteo Millone (Free University Amsterdam)

Politics and Banking in Russia: The Rise of Putin Koen Schoors (Ghent University and HSE) Laurent Weill (EM Strasbourg Business School, University of Stras)

Forgive but Not Forget: The Behavior of Relationship Banks when Firms Are in Distress Larissa Schäfer (Frankfurt School of Finance & Management)

Session 3-3

Empowering Bosses to Lead: an Experiment in a Large Retail Chain <u>Guido Friebel</u> (Goethe U, Frankfurt) Matthias Heinz (Cologne) Nick Zubanov (Goethe U, Frankfurt)

Born to Lead? The Effect of Birth Order on Non-Cognitive Abilities Sandra Black (University of Texas at Austin) Erik Grönqvist (Institute for Evaluation of Labour Market and Educ) Björn Öckert (Institute for Evaluation of Labour Market and Educ)

CEO Behavior and Firm Performance Bandiera Oriana (LSE) Stephen Hansen (Pompeu Fabra) Andrea Prat (Columbia) Raffaella Sadun (Harvard) Session 3-4

Accountability in Autocracies with Multidimensional Policies Mario Gilli (University of Milan-Bicocca) <u>Yuan Li</u> (University of Duisburg-Essen)

More Money, Less Violence? The Effects of a Natural Resource Boom on Local Electoral Violence in Peru Stanislao Maldonado (Universidad del Rosario) Juan Vargas (Universidad del Rosario) Ben Crost (University of Illinois at Urbana-Champaign)

Binding Ties, Binding Commitments: Evidence from Public-Private Partnerships in Vocational Education Israel Marques II (Higher School of Economics)

Violent Pressure on Business and the Size of the Informal Economy: Evidence from Russian Regions <u>Michael Rochlitz</u> (Higher School of Economics)

Session 3-5

Transparency and Deliberation Within the FOMC: a Computational Linguistics Approach Stephen Hansen (UPF) Michael McMahon (Warwick) Andrea Prat (Columbia)

Religion, Division of Labor and Conflict: Evidence from Germany over Seven Centuries <u>Luigi Pascali</u> (Warwick)

Historical Analysis of National Subjective Wellbeing Using Millions of Digitized Books <u>Eugenio Proto</u> (University of Warwick, Economics) Thomas Hills (University of Warwick, Psychology) Danie Sgroi (University of Warwick, Economics)

Mirrors for Princes and Sultans: Advice on the Art of Governance in the Medieval Christian and Islamic Worlds Lisa Blaydes (Stanford University) Justin Grimmer (Stanford University) Alison McQueen (Stanford University)

Session 3-6

Do More Accountable Governments Resort More to Public Private Partnerships? Laure Athias (University of Lausanne) Julie Le Gallo (Agrosup Dijon) Thierry Madiès (University of Fribourg)

The Joy of Flying: Efficient Airport PPP Contracts **Eduardo Engel** (Universidad de Chile) **Ronald Fischer** (Universidad de Chile) <u>Alexander Galetovic</u> (Universidad de los Andes) A Comparison and Analysis of Methodologies for Conducting Value for Money Appraisals Anthony Boardman (Sauder School of Business) <u>Mark Hellowell</u> (University of Edinburgh)

Public Versus Private Cost of Capital with State-Contingent Terminal Value Marian Moszoro (UC Berkeley & Harvard Law School)

Session 3-7

On the Historical Roots of Women's Empowerment Across Italian Provinces: Religion or Family Culture? **Monica Bozzano** (University of Modena and Reggio Emilia)

Impact of Family Planning Policy on Gender Inequality: Evidence from China <u>Vining Geng</u> (University Pompeu Fabra)

The Long-Term Effect of Slavery on Violent Crime: Evidence from US Counties <u>Moamen Gouda</u> (Hankuk University of Foreign Studies) <u>Anouk S. Rigterink</u> (London School of Economics and Political Science)

The Cultural Diffusion of the Fertility Transition: Evidence from Internal Migration in 19th Century France Guillaume Daudin (University Paris-Dauphine) Raphael Franck (Bar-Ilan University) Hillel Rapoport (Paris School of Economics)

Session 3-8

'The Lesser of Two Weevils': British Victual Organization During the Long Eighteenth Century Douglas Allen (Simon Fraser University)

Precolonial Centralization, Foreign Aid and Modern State Capacity in Africa <u>Tobias Broich</u> (Maastricht University)
Adam Szirmai (Maastricht University)
Kaj Thomsson (Maastricht University)

How Do Political Institutions Affect Fiscal Capacity? Explaining Taxation in Developing Economies Roberto Ricciuti (Università di Verona) <u>Antonio Savoia</u> (University of Manchester)

Kunal Sen (University of Manchester)

The Long-Run Influence of Institutions Governing Trade: The Case of Colonial and Pirates' Ports in Mexico Daphne Alvarez Villa (University of Oxford) Jenny Guardado (Georgetown University)

Session 3-9

Development Through International Economic Integration: Institutional Change to Accommodate Foreign Direct Investment in Brazil and China <u>Henrique E. Delgado</u> (Universidade Santa Ursula) Institutions and Visa Regimes Camila Gracheva (Higher School of Economics) Leonid Polishchuk (Higher School of Economics) Koen Schoors (Ghent University) Alexander Yarkin (Higher School of Economics)

Export costs of visa restrictions

Natalia Volchkova (New Economic School)

Session 3-10

Does E-government Improve Government Capacity? Evidence from Tax Administration and Public Procurement <u>Anna Kochanova</u> (Max Planck Institute for Research on Collective Go) Zahid Hasnain (World Bank) Bradley Larson (World Bank)

Favoritism in Public Procurement Auctions: Model of Endogenous Entry <u>Maria Ostrovnaya</u> (Center for Institutional Studies, NRU HSE) **Elena Podkolzina** (Center for Institutional Studies, NRU HSE)

The Political Determinants of Regulation: Data over One Century from the Swiss Cantons Simon Luechinger (University of Lucerne) <u>Mark Schelker</u> (University of Fribourg)

Enforcement Discretion At The SEC David Zaring (Wharton)

Session 3-11

Are Free Loans of Land Really Free? An Exploratory Analysis of Risk-coping Motives in Land Arrangements in the Northeast of Thailand <u>Gwendoline Promsopha</u> (Aix Marseille Université, CNRS, LEST UMR 7317)

Economic Analysis of Property Rights: First Possession of Water in the American West <u>Bryan Leonard</u> (Arizona State University) <u>Gary Libecap</u> (UCSB and NBER)

Growth Under the Shadow of Expropriation: The Economic Impacts of Eminent Domain Daniel L. Chen (The Institute for Advanced Study in Toulouse/ TSE) Susan Yeh (George Mason University School of Law)

Land, capital, and the emergence of public protection of property rights

Mauricio Rodriguez Acosta (Tilburg)

Session 4-1

Strategic Taxation in Autocracies Marina Dodlova (University of Passau) **Viola Lucas** (University of Konstanz & GIGA) *Institutions, Repression and the Spread of Protest* <u>Mehdi Shadmehr</u> (University of Miami) **Raphael Boleslavsky** (University of Miami)

What Makes Governments Popular? Sergei Guriev (Sciences Po) Daniel Treisman (UCLA)

Session 4-2

Vertical Integration and Relational Contracts: Evidence from Costa Rica's Coffee Chain <u>Rocco Macchiavello</u> (University of Warwick) Pepita Miquel-Florensa (TSE)

How 'Relational' is a Relational Contract? Governance Issues in Strategic Airline Alliances <u>Claude Menard</u> (University of Paris (Pantheon-Sorbonne))

Adaptation and Relational Contracting in the Airline Industry Ricard Gil (Johns Hopkins University) Myongjin Kim (University of Oklahoma) <u>Giorgio Zanarone</u> (CUNEF)

Session 4-3

Designing an Inventive Contribution System <u>Michael Abramowicz</u> (George Washington University)

The Patent Troll: Benign Middleman or Stick-Up Artist? <u>David S. Abrams</u> (University of Pennsylvania) **Ufuk Akcigit** (University of Chicago) **Gokhan Oz** (University of Pennsylvania)

Are We Running Out of Trademarks? Evidence of Trademark Depletion at the U.S. Patent and Trademark Office Barton Beebe (New York University School of Law) Jeanne Fromer (New York University School of Law)

Session 4-4

Justice Delayed is Growth Denied: The Effect of Slow Courts on Relationship-Specific Industries in India <u>Amrit Amirapu</u> (University of Kent)

What Do the Decisions of the European Court of Human Rights Tell About Property Rights Across Europe? David Gomtsyan (University of Turin) <u>Suren Gomtsyan</u> (Tilburg University)

Institutions and Firms' Adjustments: Measuring the Impact of Courts' Delays on Job Flows and Productivity <u>Giovanna Vallanti</u> (Luiss "Guido Carli") Giuseppina Gianfreda (Università della Tuscia) Session 4-5

Utility Governance and Why Consolidations May Not Deliver: Lessons from Central and Eastern Europe <u>Michael Klien</u> (Austrian Institute of Economic Research)

Which Electricity Market Design to Encourage the Development of Demand Response? Vincent Rious (Microeconomics) <u>Yannick Perez</u> (CentraleSupélec) Fabien Roques (Compass)

It's Politics, Stupid! Drivers of and Obstacles to Urban Wastewater Treatment in Brazil <u>Katharina Stepping</u> (German Development Institute (DIE))

Session 4-6

Firm Boundaries and Knowledge: the Lobbyists' Case. <u>Miguel Espinosa</u> (London School of Economics)

A Sociopolitical View of the "Make And/or Buy" Decisions in Corporate Political Lobbying Nan Jia (University of Southern California)

Learnability Confidence and Human Capital Acquisition <u>Kimiyuki Morita</u> (Osaka University of Economics)

Session 4-7

How the Innovation-competition Link is Shaped by Technology Distance in High Barrier Catch-up Economy Evguenia Bessonova (CEFIR and HSE) Ksenia Gonchar (HSE)

Ownership and Innovation: Evidence from Swiss Listed Firms <u>Marcello Puca</u> (Università della Svizzera italiana) **Massimiliano Vatiero** (Università della Svizzera italiana)

Patents: A Means to Innovation or Strategic Ends? Jiri Schwarz (Charles University, Prague) Martin Stepanek (Charles University, Prague)

Session 4-8

Causation Actually J. Shahar Dillbary (Alabama University)

The Death of Rules and Standards Anthony Casey (Univ. of Chicago Law School) <u>Anthony Niblett</u> (Univ. of Toronto Faculty of Law)

Quotas <u>Shay Lavie</u> (Tel Aviv)

Session 4-9

Do Lawyers Know Uncertainty when They See It? Oliver Belitz (University of Mannheim) <u>Andreas Engert</u> (University of Mannheim) Andreas Michl (University of Mannheim)

Do CEOs Differ From Others in Strategic Decision-Making? <u>Hakan Holm</u> (Lund University) Victor Nee (Cornell University) Sonja Opper (Lund University)

Partisan Stereotypes <u>Pierre-Guillaume Méon</u> (Université Libre de Bruxelles (ULB)) Carmelo Licata (Université Libre de Bruxelles (ULB))

Session 4-10

The Family Business and the Law : How Does the Family Law Affect Family Business ? <u>Céline Barredy</u> (Université Paris Ouest Nanterre La Défense) Massimiliano Vatiero (Université de Lugano) Gianluca Colombo (Université de Lugano)

A Rationale for Marriage and Its Infidelity Implications <u>Yoram Barzel</u> (University of washington) Aurora Stephany (University of Washington)

Covenants Without the Sword? Comparing Prison Self-Governance Globally <u>David Skarbek</u> (King's College London)

Session 4-11

Privatisation Prices: The Role of Prior Restructuring and Emerging Private Ownership Structure. José Eusébio Santos (University of Madeira)

Political Connections and Ownership Concentration: Evidence from Chinese Privately Owned Enterprises Jingjing Wang (University of Missouri) <u>Peter G. Klein</u> (Baylor University)

Is There a Relationship Between Shareholder Protection and Stock Market Development? <u>Prabirjit Sarkar</u> (prabirjit@gmail.com) Simon Deakin (s.deakin@cbr.cam.ac.uk) <u>Mathias Siems</u> (mathias.siems@durham.ac.uk)

Session 5-1

The System of Equitable Remedies <u>Samuel Bray</u> (UCLA)

Remedies for Breach of Fiduciary Duties: An Economic Analysis of Trusts <u>Daniel B. Kelly</u> (University of Notre Dame)

Fusing the Equitable Function in Private Law <u>Henry E. Smith</u> (Harvard Law School) Session 5-2

Corporate Political Strategy in Contested Regulatory Environments Adam Fremeth (University of Western Ontario) <u>Guy Holburn</u> (University of Western Ontario) Rick Vanden Bergh (University of Vermont)

Formal Versus Informal Channels: How Firm Size Affects Corporate Political Activities Jeffrey T. Macher (Georgetown University (McDonough)) John W. Mayo (Georgetown University (McDonough)) Stephen Weymouth (Georgetown University (McDonough))

Self-Regulation and Regulatory Discretion: Why Firms May Be Reluctant to Signal Green John W. Maxwell (IU Kelley School of Business)

Session 5-3

The Bounty of the Sea and Long-Run Development

Dalgaard, Carl-Johan (University of Copenhagen)

The Legacy of Historical Political Institutions on Individual Attitudes: Evidence for Italy 1000-1800 **Paolo Buonanno** (University of Bergamo)

Matteo Cervellati (University of Bologna) Sara Lazzaroni (University of Bologna) <u>Giovanni Prarolo</u> (University of Bologna)

Religions and Inventions: Long-run Evidence for Spain Francesco Cinnirella (Ifo Institute) Alireza Naghavi (University of Bologna) <u>Giovanni Prarolo</u> (University of Bologna)

Session 5-4

Sticking Points: Common-Agency Problems and Contracting in the U.S. Healthcare System Brigham Frandsen (Brigham Young University) <u>Michael Powell</u> (Northwestern University) James B. Rebitzer (Boston University)

Are Preferences for Reciprocity Irrelevant in Situations of Repeated Interaction? Matthias Fahn (University of Munich) Anne Schade (University of Munich) <u>Katharina Schuessler</u> (University of Munich)

The Role of Relational Contracts in Interfirm Relationships: Theory and Evidence on Multiunit Franchising Nicholas Argyres (University of Washington in St. Louis) Janet Bercovitz (University of Illinois) <u>Giorgio Zanarone</u> (CUNEF) Session 5-5

CEO's Morality and Incentives <u>Pierre Fleckinger</u> (MINES ParisTech & Paris School of Economics) Thierry Lafay (University of Paris 1) Constance Monnier (University of Paris 1)

How Effective Are Relational Incentive Contracts? Evidence from Foreign Entrepreneurs in Russia Elena Kulchina (Duke University) Joanne Oxley (University of Toronto)

Dancing with Strangers? Initial Trust and the Formation of Initial Collaborations Between New Ventures and Corporate Venture Capitals. Massimo Colombo (Politecnico di Milano) <u>Kourosh Shafi</u> (Politecnico di Milano)

Session 5-6

Wage Bargaining when Workers Have Fairness Concerns **Martina N. Gogova** (EBS Universität für Wirtschaft und Recht) Jenny Kragl (EBS Universität für Wirtschaft und Recht)

Delegation with a Reciprocal Agent <u>Ester Manna</u> (Universitat de Barcelona) **Alessandro De Chiara** (Central European University Budapest)

Reforming an Institutional Culture of Corruption: A Model of Motivated Agents and Collective Reputation Justin Valasek (WZB Berlin)

Session 5-7

When Civil Society Uses an Iron Fist: The Role of Private Associations in Social Control <u>Robert C. Ellickson</u> (Yale Law School)

The Comparative Governance of Collective Action <u>Aseem Kaul</u> (University of Minnesota) <u>Jiao Luo</u> (University of Minnesota)

Cooperation and Internet Quality of Service <u>Maria Amparo Lourdes Montenegro</u> (National University of Singapore) <u>Araral Eduardo</u> (National University of Singapore)

Session 5-8

Signaling Cooperation <u>Matthias Heinz</u> (University of Cologne) Heiner Schumacher (KU Leuven)

An Autopsy of Cooperation: Diamond Dealers and the Limits of Trust-Based Exchange Barak Richman (Duke University)

Trust, Competition and Innovation: Theory and Evidence from German Car Manufacturing Giacomo Calzolari (Bologna) Leonardo Felli (LSE) Johannes Koenen (CESifo Munchen) Konrad Stahl (Mannheim) <u>Giancarlo Spagnolo</u> (Tor Vergata, SITE)

Session 5-9

Gender Equality in Muslim-majority Countries <u>Moamen Gouda</u> (Hankuk University of Foreign Studies) Niklas Potrafke (Ifo Institute - Munich University)

Religion, Moral Attitudes & Economic Behavior Isadora Kirchmaier (University of Heidelberg) Jens Prüfer (Tilburg University) Stefan T. Trautmann (University of Heidelberg)

Religion in the Context of Constitution: A Comparative Study of Egypt, Iran and Turkey Hossein Radmard (American University of Beirut/Columbia University)

Session 5-10

Optimal Territorial Design and Decentralization Jean-Marc Bourgeon (INRA) <u>Marie Breuillé</u> (INRA)

The Limits to Partial Banking Unions: A Political Economy Approach <u>Dana Foarta</u> (Stanford GSB)

Norwegian Rhapsody: The Political Economy Benefits of Regional Integration Nauro F. Campos (Brunel University London, ETH-Zurich and IZA-Bonn) Fabrizio Coricelli (Paris School of Economics and CEPR-London) Luigi Moretti (University of Bologna)

Session 5-11

Should Failure to Defend Imply Forfeiture of Coverage Defenses? Tom Baker (University of Pennsylvania) Ezra Friedman (Northwestern University) Kyle Logue (University of Michigan)

Judgment Contingent Settlements Shay Lavie (Tel Aviv University) Avraham Tabbach (Tel Aviv University)

Session 6-1

Hitting Them with Carrots: Voter Intimidation and Vote Buying In Russia <u>Timothy Frye</u> (Columbia University)
Ora John Reuter (University of Wisconsin-Milwaukee)
David Szakonyi (Columbia University)

Democracy, Income and Health: Evidence from Sub-National Comparative Method Dina Balalaeva (NRU Higher School of Economics) **Vladimir Kozlov** (NRU Higher School of Economics) <u>Alexander Libman</u> (Stiftung Wissenschaft und Politik)

Vote Brokers, Clientelist Appeals, and Voter Turnout in Russia Ora John Reuter (UW-Milwaukee) Timothy Frye (Columbia) David Szakonyi (Columbia)

Professional Organizations As Drivers of Social Changes in Developing Countries: Some Implications from Russian 'limited Access Order' <u>Andrei Yakovlev</u> (University - Higher School of Economics) Anton Kazun (University - Higher School of Economics) Daniil Sitkevich (Moscow State Lomonosow-University)

Session 6-2

Grade Inflation or Human Capital: Why Have Federal Wages Risen Rapidly? Alexander Bolton (Duke University) John de Figueiredo (Duke University)

The Determinants of Managerial Productivity Around the World <u>Mitchell Hoffman</u> (University of Toronto) Matthew Bidwell (University of Pennsylvania) John McCarthy (Cornell University) Michael Housman (HiQ Labs)

Paying for Creativity: The Effect of Piece-Rate Vs. Time-Rate Compensation on Quality of Work Walid Hejazi (University of Toronto) <u>Brian S. Silverman</u> (University of Toronto) Brent Perekoppi (University of Toronto)

A Positive Theory of Retirement Plan Design Ryan Bubb (NYU Law) <u>Patrick Warren</u> (Clemson University)

Session 6-3

Institutional Change and the Roots of the Athenian Rule of Law <u>Federica Carugati</u> (Indiana University)

Ancient and Modern Conceptions of the Rule of Law Sara Forsdyke (University of Michigan)

Engineering the Rule of Law in Ancient Athens Robert K. Fleck (Clemson University) <u>F. Andrew Hanssen</u> (Clemson University)

The Sparta Game: Violence, Proportionality, Austerity, Collapse <u>Josiah Ober</u> (Stanford University) Barry R. Weingast (Stanford University)

Session 6-4

Jobs, News and Re-offending After Incarceration <u>Roberto Galbiati</u> (OSC-CNRS and Sciences Po) Aurélie Ouss (University of Chicago Crime Lab) Arnaud Philippe (CREST and University of Paris 1)

Harsh or Humane? Detention Conditions and Recidivism Daniele Terlizzese (EIEF) <u>Giovanni Mastrobuoni</u> (University of Essex)

Does Prison Privatization Distort Justice? Evidence on Time Served and Recidivism <u>Anita Mukherjee</u> (University of Wisconsin-Madison)

The Effect of Prison Sentence Length on Recidivism: Evidence from Random Judicial Assignment <u>Max Schanzenbach</u> (Northwestern) Michael Roach (Northwestern)

Session 6-5

Public and Private Order in Historical and Comparative Perspective: Panel Discussion

Benito Arruñada (Pompeu Fabra University)

Lisa Bernstein (University of Chicago)

Emily Kadens (Northwestern University)

<u>Scott Masten (University of Michigan)</u>

Session 6-6

Elections, Exchange Rates, and Foreign Currency Debt: Swiss Francs and the 2015 Polish Elections John Ahlquist (UC San Diego) Mark Copelovitch (University of Wisconsin) Stefanie Walter (University of Zurich)

Social Transfers and Political Participation: Evidence from Mali and Ghana Marina Dodlova (Aix-Marseille, Passau University, GIGA Hamburg)

Valuing Peace: The Effects of Financial Market Exposure on Votes and Political Attitudes Saumitra Jha (Stanford Graduate School of Business) Moses Shayo (Hebrew University of Jerusalem)

The Foundations of Social Policy Support: Experimental Evidence on How Institutional Quality Affects Redistributive Preferences Israel Marques (Higher School of Economics, Moscow) Sarah Wilson Sokhey (University of Colorado, Boulder)

Session 6-7

Firm Heterogeneity and Growth Through Product Variety and Upgrading Choices <u>Serguey Braguinsky</u> (University of Maryland and NBER) Atsushi Ohyama (Hitotsubashi University) **Tetsuji Okazaki** (Tokyo University) **Chad Syverson** (University of Chicago and NBER)

Anatomy of a Bank Run in Opaque Banking Sector: Who Sees What Why Lucy Chernykh (Clemson University) Sergey Mityakov (Clemson University)

Spinoffs, Mergers and Industry Growth Atsushi Ohyama (Hitotsubashi University)

Entrepreneurship, Mobility and Knowledge of Noncompete Laws <u>Evan Starr</u> (University of Maryland) Benjamin King (University of Maryland) Rajshree Agarwal (University of Maryland)

Session 6-8

How Legal Spillovers Interact with Learning: Theoretical and Experimental Evidence Roberto Galbiati (Sciences Po) Emeric Henry (Sciences Po) <u>Nicolas Jacquemet</u> (PSE)

Cooperation Under the Risk of Capture Malte Lierl (Yale University)

Voter Understanding of Policy Incidence - Experimental Evidence Florian H. Schneider (University of Zurich) <u>Martin Schonger</u> (ETH Zurich)

Session 6-9

Corporate Governance Regulation Through Non-Prosecution Jennifer Arlen (New York University School of Law) Marcel Kahan (New York University School of Law)

Non-Market Strategy: An Integrative Review and Future Directions Sinziana Dorobantu (New York University) <u>Aseem Kaul</u> (University of Minnesota) Bennet Zelner (University of Maryland)

The Organizational Atmosphere Hypothesis Reconsidered in a Productive Efficiency Perspective: Theoretical Proposition and Empirical Analysis Virgile Chassagnon (Grenoble Alpes University – CREG Research Centre) Naciba Haned (ESDES Catholic University of Lyon)

Session 6-10

Patient Portals in Primary Care: Impacts on Patient Health and Physician Productivity Hessam Bavafa (University of Wisconsin-Madison)
Lorin Hitt (The Wharton School, University of Pennsylvania)
Christian Terwiesch (The Wharton School, University of Pennsylvania)

On the Surprising Use of Unenforceable Clauses in Consumer Contracts: Evidence from the Residential Rental Market <u>Meirav Furth-Matzkin</u> (Harvard University)

Influence of Governance Structure on the Effectiveness of Quality Standards: The Case of Geographical Indications <u>Susana López-Bayón</u> (University of Oviedo) Manuel González-Díaz (University of Oviedo) Vanesa Solís-Rodríguez (University of Oviedo) Marta Fernández-Barcala (University of Oviedo)

Strategic Patient Discharge Ryan McDevitt (Duke) Paul Eliason (Duke) Paul Grieco (Penn State) Jimmy Roberts (Duke)

Session 7-1

Long-Run Consequences of Labor Coercion: Evidence from Russian Serfdom Johannes C. Buggle (University of Lausanne) Steven Nafziger (Williams College)

The Stolypin Reform and Agricultural Productivity in Late Imperial Russia **Paul Castaneda Dower** (Florida International University) <u>Andrei Markevich</u> (New Economic School)

The Economic Effects of the Abolition of Serfdom: Evidence from the Russian Empire Andrei Markevich (New Economic School) <u>Ekaterina Zhuravskaya</u> (Paris School of Economics)

Collective Action and Representation in Autocracies: Evidence from Russia's Great Reforms

Paul Dower (Florida International University) Evgeny Finkel (George Washington University) Scott Gehlbach (University of Wisconsin–Madison) Steven Nafziger (Williams College)

Session 7-2

The Role of Legitimacy in the Design and Competition Between Institutions: the Case of Internet Governance Eric Brousseau (Paris-Dauphine, PSL Research University)

Data Regulation and Its Effect on Business Models & Corporate Organization in the New Economy Geoffrey A. Manne (International Center for Law & Economics)

A Crime 2.0 - Cybercrime, E-Talent, and Institutions **Seo-Young Cho** (University of Marburg)

Emergence and Performance of Internet Exchange Points: The Role of Network Asymmetry <u>Maria Amparo Lourdes Montenegro</u> (National University of Singapore) <u>Eduardo Araral</u> (National University of Singapore) "Troll" Check? A Proposal for Administrative Review of Patent Litigation

Lauren H. Cohen (Harvard Business School) John M. Golden (University of Texas School of Law) Umit Gurun (University of Texas at Dallas School of Management) Scott Duke Kominers (Harvard Society of Fellows)

When Settlements Increase Competition: Reverse Payment Settlements and Market Entry <u>Benjamin G. Ogden</u> (Texas A&M University/ULB) Keith N. Hylton (Boston University School of Law)

Boycott, Stigmatisation and Law Enforcement Clemens Buchen (EBS Universität, Wiesbaden) Bruno Deffains (Paris 2) Alberto Palermo (EBS Universität, Wiesbaden)

Theorizing Tax Incentives for Innovation <u>Anat Sorek</u> (Bar-Ilan University)

Session 7-4

Whose Law Is It? Network Analysis of the Evolution of U.S. Environmental Law, 1973-2013 Marion Dumas (Santa Fe Institute)

The Microfoundations of the Paris Agreement on Climate Change <u>Stefanos Mouzas</u> (Lancaster University)

The Production Function of Environmental Quality <u>Jonathan Nash</u> (Emory University School of Law) J.B. Ruhl (Vanderbilt Law School) James Salzman (UCLA Law School; UC-Santa Barbara)

Investment in Natural Capital: Organizational Form and Consequences on the Characteristics of Biodiversity Restoration Projects <u>Pierre Scemama</u> (IFREMER) Harold Levrel (AgroParisTech)

Session 7-5

Communication in a Complicated World <u>Steve Callander</u> (Stanford University) Nicolas Lambert (Stanford University)

Coordination of Humanitarian Aid by Mediated Communication <u>Maija Halonen-Akatwijuka</u> (University of Bristol) **In-Uck Park** (University of Bristol)

Collective Choice in Dynamic Public Good Provision Renee Bowen (Stanford University) George Georgiadis (Northwestern University) Nicolas Lambert (Stanford University)

Monitoring, Transparency and Accountability Pierre Fleckinger (Mines Paristech, CERNA) <u>Nicolas Roux</u> (Max Planck Institute) Session 7-6

Private and Public Ordering in Property <u>Benito Arruñada</u> (Pompeu Fabra University)

Is Rule of Law an Equilibrium Without Private Ordering? <u>Gillian K. Hadfield</u> (University of Southern California) <u>Barry R. Weingast</u> (Stanford University)

The Economics of Sequential Exchange Benito Arruñada (Universitat Pompeu Fabra) <u>Giorgio Zanarone</u> (CUNEF) Nuno Garoupa (Texas A&M University)

Being Bourgeois. The Emergence of Private Property in the Lab Marco Fabbri (University of Rotterdam) <u>Matteo Rizzolli</u> (LUMSA Universty)

Session 7-7

A Time to Throw Stones, a Time to Reap: How Long Does It Take for Democratic Transitions to Improve Institutional Outcomes? <u>Pierre-Guillaume Méon</u> (Université libre de Bruxelles (ULB)) Khalid Sekkat (Université libre de Bruxelles (ULB))

Democracy Versus Dictatorship: The Political Determinants of Growth Episodes <u>Kunal Sen</u> (University of Manchester) Sabyasachi Kar (Institute of Economic Growth, Delhi) Lant Pritchett (Harvard University) Selim Raihan (University of Dhaka)

Holding On? Ethnic Divisions, Political Institutions and the Duration of Economic Declines

<u>Richard Bluhm</u> (Leibniz University Hanover) Kaj Thomsson (Maastricht University)

Session 7-8

Globalization AJand Democracy in the Presence of Threshold Effects Houda Haffoudhi (FSEGN-University of Carthage) <u>Rihab Bellakhal</u> (Tunis Graduate School of Business)

Regime Stability and Persistence of Traditional Practices <u>Michael Poyker</u> (University of California at Los Angeles)

Loss of Human Capital and Development: Evidence from Russian Germans Repatriation <u>Ekaterina Borisova</u> (NRU Higher School of Economics) Denis Ivanov (NRU Higher School of Economics)

Minds for the Market: Non-Cognitive Skills in Post-Soviet Countries Maryam Naghsh Nejad (IZA) Anna Kochanova (Max Planck)

Session 7-9

One Tick and You're Out: The Effects of the Master Lever on Senator Positions Olga Gorelkina (MPI) Ioanna Grypari (MPI)

Ulysses' Bonds: Are Constitution-makers Constrained by Mandatory Referendums <u>Stephan Michel</u> (Universität Hamburg)

Geopolitics and Culture in the United Nations Human Rights Committee <u>Vera Shikhelman</u> (Chicago Law School)

Session 7-10

Taking a Financial Position in Your Opponent in Litigation Albert H. Choi (University of Virginia School of Law) <u>Kathryn E. Spier</u> (Harvard Law School)

Defensive Tactics and Optimal Search: A Simulation Approach Ronald J. Gilson (Columbia University) <u>Alan Schwartz</u> (Yale University)

The Case for Managerial Signaling in Adjudicating Hostile Takeovers <u>Nitzan Shilon</u> (Peking University)

Impact of Institutional Framework on Economic Growth through Venture Capital in Emerging Markets <u>Guldem Gokcek</u> (New York University)

Session 7-11

Retained Earnings and Membership Stability in Cooperatives, A Relational Contracting Perspective

<u>Anna Petruchenya</u> (Rotterdam School of Management, Erasmus University) George Hendrikse (Rotterdam School of Management, Erasmus University)

The Case for Tipping and Unrestricted Tip-Pooling: Promoting Intrafirm Cooperation Samuel Estreicher (New York University School of Law) Jonathan Nash (Emory University School of Law)

Managing Shared Understandings in Teams <u>Patrick Warren</u> (Clemson University) Tom Wilkening (University of Melbourne)

Product-Market Competition and the Redistribution of Resources in the Multi-Business Firm

Raffaele Morandi Stagni (IE Business School) Juan Santaló Mediavilla (IE Business School)

Poster Session

Does Biological Endowment Matter for Demand for Financial Services? Evidence from Russia Irina Andrievskaya (None) <u>Maria Semenova</u> (CInSt, HSE, Moscow)

The Composite Model of Russian Social Structure Based on Personal Incomes <u>Kristina Butaeva</u> (Lomonosov Moscow State University)

The Procyclicality of Political Trust in Spain <u>Gonzalo Caballero</u> (University of Vigo) Marcos Álvarez-Díaz (University of Vigo)

Hard Labour in the Lab: Are Monetary and Non-monetary Sanctions Really Substitutable? James Tremewan (University of Vienna) <u>Matteo Rizzolli</u> (LUMSA University)

Inefficient Growth Tobias Hlobil (University of Hamburg) <u>Mitja Kovac</u> (Universty of Ljubljana) Rok Spruk (Utrecht University)

The Problem of Reputation <u>Emily Kadens</u> (Northwestern University)

Institutional Roots of State Failure

<u>Ekaterina Kruglova</u> (Lomonosov Moscow State University) Lilia Valitova (Lomonosov Moscow State University) Daniel Shestakov (Bank of Russia)

Organization of Decision-Making at the Firm: Just Cost-Benefit Optimization or Something More? <u>Irina Levina</u> (Higher School of Economics)

Decentralized Aid and Democracy Joaquin Morales Belpaire (Universidad Privada Boliviana)

Electoral Laws, Political Institutions and Long-Run Development: Evidence from Latin America, 1800-2012 <u>Rok Spruk</u> (Utrecht University)

Energy Intensity of Production in World Economies: Role of Institutional Environment <u>Nikita Suslov</u> (Novosibirsk State University) Ekaterina Meltenisova (Novosibirsk State University)

Do Majoritarian Electoral Rules Favour Larger Industries in the Economy? Timothy Yu-Cheong Yeung (Toulouse School of Economics) **Izaskun Zuazu** (University of the Basque Country)